Delta Mu Delta Honor Society

Financial Statements and Independent Auditor's Report For the Year Ended June 30, 2011

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Delta Mu Delta Honor Society Brookfield, Illinois

We have audited the accompanying statements of assets and net assets - cash basis of DELTA MU DELTA HONOR SOCIETY as of June 30, 2011 and 2010, and the related statements of revenues and expenses - cash basis. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 2, these financial statements were prepared on the cash basis of accounting which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets and net assets - cash basis of Delta Mu Delta Honor Society as of June 30, 2011 and 2010, and its revenue and expenses - cash basis for the years then ended on the basis of accounting described in Note 2.

Oakbrook Terrace, Illinois September 6, 2011





DELTA MU DELTA HONOR SOCIETY STATEMENTS OF ASSETS AND NET ASSETS - CASH BASIS

ASSETS

	General	Scholarship	June 30,		
	Fund	Fund	2011	2010	
Cash Investments Security deposit	\$ 130,307 150,858 2,124	\$ - 540,768	\$ 130,307 691,626 2,124	\$ 122,391 663,025 2,124	
Total assets	\$ 283,289	\$ 540,768	\$ 824,057	\$ 787,540	
	NET ASSET	<u>rs</u>			
Unrestricted					
Undesignated	\$ 132,431	\$ -	\$ 132,431	\$ 124,490	
Board designated	150,858	275,600	426,458	419,296	
Temporarily restricted		6,000	6,000	-	
Permanently restricted		259,168	259,168	243,754	
Total net assets	\$ 283,289	\$ 540,768	\$ 824,057	\$ 787,540	

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

DELTA MU DELTA HONOR SOCIETY STATEMENTS OF REVENUES AND EXPENSES - CASH BASIS

		Temporarily	Permanently		ear Ended e 30,
	Unrestricted	Restricted	Restricted	2011	2010
Revenue:					
Membership dues	\$ 332,506	\$ -	\$ -	\$ 332,506	\$ 316,538
Fees	400	-	-	400	365
Contributions	-	6,000	15,414	21,414	25,311
Investment income	14,981	•	-	14,981	18,420
Chapter services	45,551	-	-	45,551	34,467
Other	93,226			93,226	73,435
Total revenue	486,664	6,000	15,414	508,078	468,536
Expenses:					
Chapter	86,242	-	-	86,242	93,259
Scholarships	30,900	••	-	30,900	29,700
General operating	279,361	-	-	279,361	273,548
Travel and meeting	43,611	-	-	43,611	63,891
Printing and publishing	31,447		-	31,447	36,703
Total expenses	471,561			471,561	497,101
Increase (decrease) in					
net assets	15,103	6,000	15,414	36,517	(28,565)
Net assets, beginning of year	543,786	_	243,754	787,540	816,105
Net assets, end of year	\$ 558,889	\$ 6,000	\$ 259,168	\$ 824,057	\$ 787,540

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

1. General

Delta Mu Delta Honor Society (the "Organization") is a not-for-profit organization whose purposes are to promote higher scholarship in education for business and to recognize and reward scholastic attainment in business subjects. After 1992, all new chapters entering the Organization must have their business program accredited by the Accreditation Council for Business Schools and Programs. The Organization's primary sources of revenue are member dues and fees. Delta Mu Delta Honor Society also receives support from contributions and from the sale of various related organizational merchandise.

2. Summary of Significant Accounting Principles

Basis of Accounting - The financial statements of the Organization have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Under that basis, the only asset recognized is cash and no liabilities are recognized. All transactions are recognized as either cash receipts or disbursements, and noncash transactions are not recognized. The cash basis differs from generally accepted accounting principles primarily because of the effects of carrying investments at cost and recognizing expenses when paid rather than when incurred.

<u>Basis of Presentation</u> - The Organization reports information regarding its net assets and changes in net assets according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The Organization has no temporarily restricted net assets.

<u>Restricted and Unrestricted Revenue</u> - Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

Income Tax Status - The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. The Organization is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for the years before the 2007 tax year.

<u>Investments</u> - Purchased investments are recorded at cost. Investments received as contributions are recorded at fair market value at the date of the contribution. The carrying amount of investments is reduced to fair market value if there appears to be a permanent impairment of value.

Financial instruments that potentially subject the Organization to credit and market risk consist principally of temporary cash investments and interest-bearing investments. The Organization places its temporary cash investments and interest-bearing investments with major financial institutions and, by policy, attempts to limit the amount of credit exposure at any one financial institution.

The Organization also has a significant amount invested in marketable securities that are, therefore, subject to market risk. Market risk is the possibility that future changes in market price may make a financial instrument less valuable. The Organization's policy is to hold all term investments to maturity, which may not exceed five years. A minimum of 75% of investments must be in U.S. Government obligations or U.S. Government guaranteed certificates of deposit.

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

3. Restricted Net Assets

Permanently restricted net assets are to be held indefinitely. The income from the assets can only be used for scholarships. Temporarily restricted net assets are to be used for expiring scholarships.

4. Commitments

The Organization leases its office space and certain equipment. Rent expense was \$24,921 and \$20,182 for 2011 and 2010, respectively. Future minimum lease payments as of June 30, 2011, are summarized as follows:

<u>Year</u>	Amount
2012 2013	\$ 28,128 28,914
2014	27,812
	\$ 84,854

5. <u>Investments</u>

Investments at cost consisted of the following at June 30, 2011 and 2010:

	2011	2010
General fund:		
Cash and money market funds	\$ 83,653	\$ 49,740
U.S. Treasury obligations	9,983	29,980
Corporate bonds	-	10,010
Certificates of deposit	57,222	56,530
Total general fund	150,858	146,260
Scholarship fund:		
Cash and money market funds	70,753	48,069
U.S. Treasury obligations	147,801	152,736
Corporate bonds	93,061	103,070
Certificates of deposit	219,149	192,951
Municipal bonds	10,004	19,939
Total scholarship fund	540,768	516,765
	<u>\$ 691,626</u>	\$ 663,025

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

5. <u>Investments</u> (Cont.)

Investment income consisted of the following for the years ended June 30, 2011 and 2010:

	2011	 2010
General fund: Interest and dividends	\$ 1,871	\$ 3,579
Scholarship fund: Interest and dividends	13,110	 14,841
	<u>\$ 14,981</u>	\$ 18,420

6. Marketing Agreements

The Organization entered into an agreement with a magazine publisher whereby the Organization's members receive a one year discounted subscription to a business magazine for \$5.00 per year. The subscription fees are paid by the Organization from membership dues collected. In exchange for the subscriptions, the publisher will reimburse certain marketing expenses of the Organization equal to the subscription fees the publisher collects from the Organization. Subscriptions paid and included in General Operating Expenses were \$32,370 and \$32,325 in 2011 and 2010, respectively. Marketing expenses reimbursed and included in Other Revenue were \$36,000 and \$32,000 in 2011 and 2010, respectively. The Organization expects to receive full reimbursement for subscriptions paid as additional reimbursable marketing expenses are incurred.

The Organization entered into an agreement with a financial services company whereby the Organization receives royalties based upon the volume of activity the Organization's members transact with the financial services company. Royalties received and included in Other Revenue were \$15,000 in both 2011 and 2010.

7. Subsequent Events

The Organization has evaluated subsequent events through September 6, 2011, the date which the financial statements were available to be issued.