### Delta Mu Delta Honor Society

Financial Statements and Independent Auditor's Report For the Year Ended June 30, 2010

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Wolf & Company LLP



#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Delta Mu Delta Honor Society Brookfield, Illinois

We have audited the accompanying statements of assets and net assets - cash basis of DELTA MU DELTA HONOR SOCIETY as of June 30, 2010 and 2009, and the related statements of revenues and expenses - cash basis. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 2, these financial statements were prepared on the cash basis of accounting which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets and net assets - cash basis of Delta Mu Delta Honor Society as of June 30, 2010 and 2009, and its revenue and expenses - cash basis for the years then ended on the basis of accounting described in Note 2.

Oak Brook, Illinois October 28, 2010 Wolfd Company LLP

# DELTA MU DELTA HONOR SOCIETY STATEMENTS OF ASSETS AND NET ASSETS - CASH BASIS

### <u>ASSETS</u>

	General	Scholarship	June 3	30,
	Fund	Fund	2010	2009
Cash Investments Security deposit	\$ 122,391 146,260 2,124	\$ - 516,765	\$ 122,391 663,025 2,124	\$ 167,833 646,148 2,124
Total assets	\$ 270,775	\$ 516,765	\$ 787,540	\$ 816,105
	NET ASSET	<u>rs</u>		
Unrestricted Permanently restricted	\$ 270,775	\$ 273,011 243,754	\$ 543,786 243,754	\$ 597,662 218,443
Total net assets	\$ 270,775	\$ 516,765	\$ 787,540	\$ 816,105

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

# DELTA MU DELTA HONOR SOCIETY STATEMENTS OF REVENUES AND EXPENSES - CASH BASIS

			For the Year Ended	
		Permanently	June	2 30,
	Unrestricted	Restricted	2010	2009
Revenue:				
Membership dues	\$ 316,538	\$ -	\$ 316,538	\$ 271,894
Fees	365	-	365	1,200
Contributions	-	25,311	25,311	20,734
Investment income	18,420	-	18,420	23,864
Chapter services	34,467	-	34,467	30,981
Other	73,435	_	73,435	85,099
Total revenue	443,225	25,311	468,536	433,772
Expenses:				
Chapter	93,259	-	93,259	46,118
Scholarships	29,700	-	29,700	29,000
General operating	273,548	-	273,548	217,620
Travel and meeting	63,891	-	63,891	28,661
Printing and publishing	36,703	440,000,000,000,000	36,703	54,866
Total expenses	497,101	<u></u>	497,101	376,265
Increase (decrease) in				
net assets	(53,876)	25,311	(28,565)	57,507
Net assets, beginning of year	597,662	218,443	816,105	758,598
Net assets, end of year	\$ 543,786	\$ 243,754	\$ 787,540	\$ 816,105

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

## DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

#### 1. General

Delta Mu Delta Honor Society (the "Organization") is a not-for-profit organization whose purposes are to promote higher scholarship in education for business and to recognize and reward scholastic attainment in business subjects. After 1992, all new chapters entering the Organization must have their business program accredited by the Accreditation Council for Business Schools and Programs. The Organization's primary sources of revenue are member dues and fees. Delta Mu Delta Honor Society also receives support from contributions and from the sale of various related organizational merchandise.

### 2. Summary of Significant Accounting Principles

Basis of Accounting - The financial statements of the Organization have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Under that basis, the only asset recognized is cash and no liabilities are recognized. All transactions are recognized as either cash receipts or disbursements, and noncash transactions are not recognized. The cash basis differs from generally accepted accounting principles primarily because of the effects of carrying investments at cost and recognizing expenses when paid rather than when incurred.

<u>Basis of Presentation</u> - The Organization reports information regarding its net assets and changes in net assets according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The Organization has no temporarily restricted net assets.

<u>Restricted and Unrestricted Revenue</u> - Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

<u>Income Tax Status</u> - The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income.

<u>Investments</u> - Purchased investments are recorded at cost. Investments received as contributions are recorded at fair market value at the date of the contribution. The carrying amount of investments is reduced to fair market value if there appears to be a permanent impairment of value.

Financial instruments that potentially subject the Organization to credit and market risk consist principally of temporary cash investments and interest-bearing investments. The Organization places its temporary cash investments and interest-bearing investments with major financial institutions and, by policy, attempts to limit the amount of credit exposure at any one financial institution.

The Organization also has a significant amount invested in marketable securities that are, therefore, subject to market risk. Market risk is the possibility that future changes in market price may make a financial instrument less valuable. The Organization's policy is to hold all term investments to maturity, which may not exceed five years. A minimum of 75% of investments must be in U.S. Government notes or U.S. Government guaranteed certificates of deposit.

# DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

### 3. Permanently Restricted Net Assets

Permanently restricted net assets are to be held indefinitely. The income from the assets can only be used for scholarships.

### 4. <u>Commitments</u>

The Organization leases its office space and certain equipment. Rent expense was \$20,182 and \$17,558 for 2010 and 2009, respectively. Future minimum lease payments as of June 30, 2010, are summarized as follows:

Year	Amount
2011	\$ 27,364
2012	28,128
2013	28,914
2014	27,812
	\$ 112,218

### 5. <u>Investments</u>

Investments at cost consisted of the following at June 30, 2010 and 2009:

	2010	2009
General fund:		
Money market funds	\$ 49,740	\$ 21,313
U.S. Treasury notes	29,980	73,973
Corporate bonds	10,010	10,010
Certificates of deposit	56,530	34,601
Total general fund	146,260	139,897
Scholarship fund:		
Money market funds	48,069	24,727
U.S. Treasury notes	152,736	252,666
Corporate bonds	103,070	87,068
Certificates of deposit	192,951	121,851
Municipal bonds	19,939	19,939
Total scholarship fund	516,765	506,251
	\$ 663,025	\$ 646,148

## DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

### 5. <u>Investments</u> (Cont.)

Investment income consisted of the following for the years ended June 30, 2010 and 2009:

	2010	2009
General fund: Interest and dividends	\$ 3,579	\$ 5,514
Scholarship fund: Interest and dividends	14,841	18,350
	\$ 18,420	\$ 23,864

### 6. Marketing Agreements

The Organization entered into an agreement with a magazine publisher whereby the Organization's members receive a one year discounted subscription to a business magazine for \$5.00 per year. The subscription fees are paid by the Organization from membership dues collected. In exchange for the subscriptions, the publisher will reimburse certain marketing expenses of the Organization equal to the subscription fees the publisher collects from the Organization. Subscriptions paid and included in General Operating Expenses were \$32,325 and \$26,100 in 2010 and 2009, respectively. Marketing expenses reimbursed and included in Other Revenue were \$32,000 and \$48,800 in 2010 and 2009, respectively. The Organization expects to receive full reimbursement for subscriptions paid as additional reimbursable marketing expenses are incurred.

The Organization entered into an agreement with a financial services company whereby the Organization receives royalties based upon the volume of activity the Organization's members transact with the financial services company. Royalties received and included in Other Revenue were \$15,000 in both 2010 and 2009.

### 7. Subsequent Events

The Organization has evaluated subsequent events through October 28, 2010, the date which the financial statements were available to be issued.