

Delta Mu Delta Honor Society

Financial Statements and Independent Auditor's Report For the Year Ended June 30, 2008

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Wolf & Company LLP

Certified Public Accountants



INDEPENDENT AUDITOR'S REPORT

National Executive Council Delta Mu Delta Honor Society Brookfield, Illinois

We have audited the accompanying statements of assets and net assets - cash basis of DELTA MU DELTA HONOR SOCIETY as of June 30, 2008 and 2007, and the related statements of revenues and expenses - cash basis. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 2, these financial statements were prepared on the cash basis of accounting which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets and net assets - cash basis of Delta Mu Delta Honor Society as of June 30, 2008 and 2007, and its revenue and expenses - cash basis for the years then ended on the basis of accounting described in Note 2.

Oak Brook, Illinois October 28, 2008 Wolf of Company LLP

DELTA MU DELTA HONOR SOCIETY STATEMENTS OF ASSETS AND NET ASSETS - CASH BASIS

<u>ASSETS</u>

	General	Scholarship	June	e 30,
	Fund	Fund	2008	2007
Cash Investments Security deposit	\$ 142,709 132,311 2,124	\$ - 481,454 	\$ 142,709 613,765 2,124	\$ 154,114 570,547
Total assets	<u>\$ 277,144</u>	\$ 481,454	\$ 758,598	\$ 726,785
	<u>NET AS</u>	<u>SETS</u>		
Unrestricted Permanently restricted	\$ 277,144	\$ 283,745 197,709	\$ 560,889 197,709	\$ 544,524 182,261
Total net assets	\$ 277,144	\$ 481,454	\$ 758,598	\$ 726,785

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

DELTA MU DELTA HONOR SOCIETY STATEMENTS OF REVENUES AND EXPENSES - CASH BASIS

	Permanently		For the Years Ended June 30,	
	Unrestricted	Restricted	2008	2007
Revenue:				
Membership dues	\$ 269,611	\$ -	\$ 269,611	\$ 260,286
Fees	11,612	~	11,612	600
Contributions	-	15,448	15,448	28,702
Investment income	28,097	-	28,097	22,417
Chapter services	32,346	-	32,346	28,569
Other	73,197		73,197	51,788
Total revenue	414,863	15,448	430,311	392,362
Expenses:				
Chapter	33,135	-	33,135	37,678
Scholarships	29,000	-	29,000	27,900
General operating	202,447	-	202,447	192,145
Travel and meeting	78,457	.	78,457	31,647
Printing and publishing	55,459	-	55,459	58,233
Total expenses	398,498	-	398,498	347,603
Increase in net assets	16,365	15,448	31,813	44,759
Net assets, beginning of year	544,524	182,261	726,785	682,026
Net assets, end of year	\$ 560,889	\$ 197,709	\$ 758,598	\$ 726,785

The accompanying notes are an integral part of these financial statements, and the accompanying independent auditor's report should be read in conjunction herewith.

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

1. General

Delta Mu Delta Honor Society (the "Organization") is a not-for-profit organization whose purposes are to promote higher scholarship in education for business and to recognize and reward scholastic attainment in business subjects. After 1992, all new chapters entering the Organization must be accredited by the Association of Collegiate Business Schools and Programs ("ACBSP"). The Organization's primary sources of revenue are member dues and fees. Delta Mu Delta Honor Society also receives support from contributions and from the sale of various related organizational merchandise.

2. <u>Summary of Significant Accounting Principles</u>

Basis of Accounting - The financial statements of the Organization have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Under that basis, the only asset recognized is cash and no liabilities are recognized. All transactions are recognized as either cash receipts or disbursements, and noncash transactions are not recognized. The cash basis differs from generally accepted accounting principles primarily because of the effects of carrying investments at cost and recognizing expenses when paid rather than when incurred.

<u>Basis of Presentation</u> - The Organization follows Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization reports information regarding its net assets and changes in net assets according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The Organization has no temporarily restricted net assets.

<u>Restricted and Unrestricted Revenue</u> - Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

<u>Income Tax Status</u> - The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income.

<u>Investments</u> - Purchased investments are recorded at cost. Investments received as contributions are recorded at fair market value at the date of the contribution. The carrying amount of investments is reduced to fair market value if there appears to be a permanent impairment of value.

Financial instruments that potentially subject the Organization to credit and market risk consist principally of temporary cash investments and interest-bearing investments. The Organization places its temporary cash investments and interest-bearing investments with major financial institutions and, by policy, attempts to limit the amount of credit exposure at any one financial institution.

The Organization also has a significant amount invested in marketable securities that are, therefore, subject to market risk. Market risk is the possibility that future changes in market price may make a financial instrument less valuable. The Organization's policy is to hold all term investments to maturity, which may not exceed five years. A minimum of 75% of investments must be in U.S. Government notes or U.S. Government guaranteed certificates of deposits.

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

3. Permanently Restricted Net Assets

Permanently restricted net assets are to be held indefinitely. The income from the assets can only be used for scholarships.

4. <u>Commitments</u>

The Organization leases its office space and certain equipment. Rent expense was \$16,496 and \$16,061 for 2008 and 2007, respectively. Future minimum lease payments as of June 30, 2008 are summarized as follows:

Year	Amount
2009	¢ 20.646
	\$ 20,646
2010	1,912
2011	1,912
2012	1,912
2013	<u>1,912</u>
	<u>\$ 28,294</u>

5. <u>Investments</u>

Investments at cost consisted of the following at June 30, 2008 and 2007:

	2008	2007
General fund:		
Money market funds	\$ 1,208	\$ 2,920
U.S. Treasury notes	83,962	59,930
Corporate bonds	25,016	30,020
Certificates of deposit	22,125	33,847
Total general fund	132,311	126,717
Scholarship fund:		
Money market funds	13,422	14,720
U.S. Treasury notes	253,511	214,437
Corporate bonds	75,074	90,084
Certificates of deposits	119,508	114,585
Municipal bonds	19,939	10,004
Total scholarship fund	481,454	443,830
	\$ 613,765	\$ 570,547

DELTA MU DELTA HONOR SOCIETY NOTES TO THE FINANCIAL STATEMENTS

5. <u>Investments</u> (Cont.)

Investment income consisted of the following for the years ended June 30, 2008 and 2007:

	2008	2007
General fund: Interest and dividends	\$ 7,509	\$ 8,132
Scholarship fund: Interest and dividends	20,588	14,285
	\$ 28,097	\$ 22,417

6. Marketing Agreements

The Organization entered into an agreement with a magazine publisher whereby the Organization's members receive a one year discounted subscription to a business magazine for \$5.00 per year. The subscription fees are paid by the Organization from membership dues collected. In exchange for the subscriptions, the publisher will reimburse certain marketing expenses of the Organization equal to the subscription fees the publisher collects from the Organization. The maximum reimbursement is \$30,000. Subscriptions paid and included in General Operating Expenses were \$28,705 and \$18,170 in 2008 and 2007, respectively. Marketing expenses reimbursed and included in Other Revenue were \$34,200 and \$7,500 in 2008 and 2007, respectively. The Organization expects to receive full reimbursement for subscriptions paid as additional reimbursable marketing expenses are incurred.

The Organization entered into an agreement with a financial services company whereby the Organization receives royalties based upon the volume of activity the Organizations' members transact with the financial services company. Royalties received and included in Other Revenue were \$15,000 and \$23,428 in 2008 and 2007, respectively.